



Yealink IP Phone VS Avaya IP Phone



Confidential

WWW.YEALINK.COM

Product Proposal

Yealink:



T20P



T22P



T26P



T28P



T38G



T42G



T46G



W52P

Avaya:



9620L



9650C



9611G



9621G



9641G






4070



Yealink SIP-T20P/T22P VS Avaya 9620L

Model	 <p>Yealink SIP-T20P</p>	 <p>Yealink SIP-T22P</p>	 <p>Avaya 9620L</p>
Physical Property	<ul style="list-style-type: none"> • 2x15 characters LCD • Line keys with LED indicator : 2 • Soft keys: 4 • Dual 10/100M Ethernet ports • PoE support • OpenVPN 	<ul style="list-style-type: none"> • 132x64 pixels graphical LCD with backlit • Line keys with LED indicator : 3 • Soft keys: 4 • Dual 10/100M Ethernet ports • PoE support • OpenVPN 	<ul style="list-style-type: none"> • 3.45" LCD with backlit • Soft keys: 4 • Dual 10/100M Ethernet ports • PoE support
Competitive Advantages	<ul style="list-style-type: none"> • Easy to use and deploy • Better display • More Line keys with LED indicator • Rapid technical supports directly from Yealink 		

Yealink SIP-T26P/T28P VS Avaya 9650C

<p>Model</p>	 <p>Yealink SIP-T26P</p>	 <p>Yealink SIP-T28P</p>	 <p>Avaya 9650C</p>
<p>Physical Property</p>	<ul style="list-style-type: none"> • 132x64 pixels graphical LCD with backlit • Line keys with LED indicator : 3 • Programmable keys: 13 • Soft keys: 4 • Dual 10/100M Ethernet ports • PoE support • Extension Module: up to 6x38 keys 	<ul style="list-style-type: none"> • 320x160 pixels graphical LCD with backlit • Line keys with LED indicator: 6 • Programmable keys: 16 • Soft keys: 4 • Dual 10/100M Ethernet ports • PoE support • Extension Module: up to 6x38 keys 	<ul style="list-style-type: none"> • 3.8" QVGA color LCD • • Line keys with LED indicator: 3 • Programmable keys: 16 • Soft keys: 4 • Dual 10/100M Ethernet ports • PoE support • Extension Module: up to 3x24 keys
<p>Competitive Advantages</p>	<ul style="list-style-type: none"> • Easy to use and deploy • More Line keys with LED indicator and accounts • Support more Extension module keys • Rapid technical supports directly from Yealink 		

Yealink SIP-T38G VS Avaya 9611G

Model	 <p>Yealink SIP-T38G</p>	 <p>Avaya 9611G</p>
Physical Property	<ul style="list-style-type: none"> • 480x272 pixels TFT color LCD with backlit • Line keys with LED indicator: 6 • Programmable keys: 16 • Soft keys: 4 • Dual 10/100/1000M Ethernet ports • PoE support • Extension Module: up to 6x38 keys • OpenVPN 	<ul style="list-style-type: none"> • 2.8" color LCD with backlit • Line keys with LED indicator: 8 • Programmable keys: 24 • Soft keys: 4 • Dual 10/100/1000M Ethernet ports • PoE support • Extension Module: up to 3x36 keys
Competitive Advantages	<ul style="list-style-type: none"> • Better display • Support more Extension module keys • Easy to use and deploy • Rapid technical supports directly from Yealink 	



Yealink SIP-T42G VS Avaya 9621G

Model	 <p>Yealink SIP-T42G</p>	 <p>Avaya 9621G</p>
Physical Property	<ul style="list-style-type: none"> • 192x64 pixels graphical LCD with backlit • Line keys with LED indicator: 6 • Programmable keys: 15 • Soft keys: 4 • 1000 entries phonebook • Dual 10/100/1000M Ethernet ports • PoE support • OpenVPN 	<ul style="list-style-type: none"> • 3.7" color touch LCD • Programmable keys: 24 • 250 entries phonebook • Dual 10/100/1000M Ethernet ports • PoE support
Competitive Advantages	<ul style="list-style-type: none"> • More entries phonebook • Paperless DSS key design • More soft keys • Rapid technical supports directly from Yealink 	

Yealink SIP-T46G VS Avaya 9641G

Model	 <p>Yealink SIP-T46G</p>	 <p>Avaya 9641G</p>
Physical Property	<ul style="list-style-type: none"> • 4.3" 480x272 pixels color LCD • Line keys with LED indicator: 10 • Programmable keys: 27 • Soft keys: 4 • 1000 entries phonebook • Dual 10/100/1000M Ethernet ports • PoE support • Bluetooth support • Extension Module: up to 6x40 keys 	<ul style="list-style-type: none"> • 4.1" color touch LCD • Programmable keys: 24 • 250 entries phonebook • Dual 10/100/1000M Ethernet ports • PoE support • Bluetooth support(H.323) • Extension Module: up to 3x36 keys
Competitive Advantages	<ul style="list-style-type: none"> • Better display • More paperless DSS keys • Rapid technical supports directly from Yealink 	

Yealink W52P VS Avaya 4070 DECT phone

Model	 <p>Yealink W52P</p>	 <p>Avaya 4070</p>
Physical Property	<ul style="list-style-type: none"> • 1.8" 128x160 TFT color LCD • Programmable keys: 6 • PoE support • 10 hours talk time , 100 hours standby time • Headset jack(2.5mm) support 	<ul style="list-style-type: none"> • 1.8" 128x160 graphic color LCD • 10 hours talk time , 100 hours standby time • Headset jack(2.5mm) support
Competitive Advantages	<ul style="list-style-type: none"> • Better user experience • Programmable keys more flexible • More customizable features 	

Thank you.